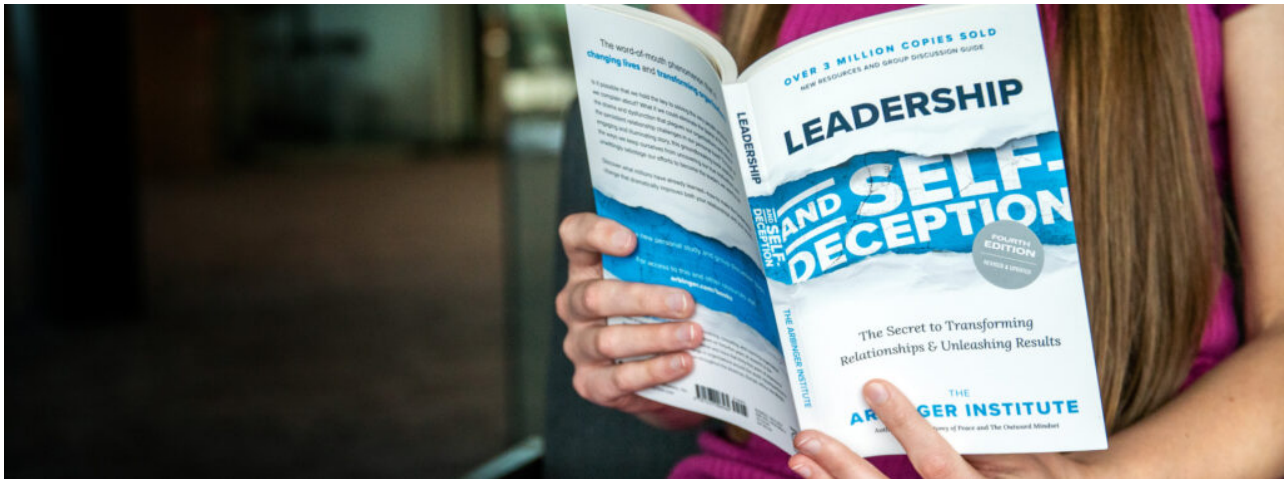


# Why publish a fourth edition of *Leadership and Self-Deception*?



*Leadership and Self-Deception*, originally published in 2000, has become a cornerstone in the world of [leadership development](#). Its timeless principles and practical insights have resonated with readers for decades. We're thrilled to share that we've officially launched the fourth edition of *Leadership and Self-Deception* this week. But why revisit a classic?

## A world of change

In the past 25 years, the world of work has undergone a seismic shift. Technological advancements, globalization, and societal changes have created a new landscape for leaders to navigate. Recognizing this, it was imperative to update *Leadership and Self-Deception* to reflect the contemporary challenges and opportunities facing leaders today.

While the core principles and takeaways of *Leadership and Self-Deception* remain timeless, we've modernized the details to ensure that *all* readers can see themselves and their experiences reflected in the narrative.

Watch this short video from Arbinger's Managing Partner, Mitch Warner, sharing why the release of a fourth edition of this book was so critical:

# Key enhancements in the fourth edition

The fourth edition of *Leadership and Self-Deception* introduces a range of improvements designed to make the book even more relevant and impactful. These include:

**Updated stories:** The stories in this edition have been refreshed to better resonate with modern audiences and illustrate the complexities of leadership in today's world.

**A broader cast of characters:** We've expanded the cast to include a more diverse range of individuals. This ensures that the book's lessons are accessible to a wider audience.

**Practical guides:** To make the principles more actionable, we've included practical guides that help readers apply the concepts to their own leadership situations.

**Clarified language:** Prior editions of the book relied heavily on the metaphor of "the box" as shorthand for the experience of self-deception. The idea of "out of the box thinking" has gradually come to be understood as unrestrained creativity by traditional views. To avoid confusion and more clearly address self-deception, a new subtitle, *The Secret to Transforming Relationships & Unleashing Results*, reflects the core value the book provides to readers.

## The influential voices of Leadership and Self-Deception

*Leadership and Self-Deception* is a collaborative effort that draws upon numerous individuals' collective wisdom and experiences. In other words, this book is a product of Arbinger's community!

Our approach involves contributions from various experts,

practitioners, and thought leaders. This process ensures that the book reflects a diverse range of perspectives and experiences, making it a more comprehensive and valuable resource for readers.

Over the course of the four editions of *Leadership and Self-Deception*, over 50 individuals have been involved in its development! This includes authors, editors, researchers, and subject matter experts who have contributed their unique insights and expertise to the project. The collective effort of each of these individuals has resulted in a book that is both engaging and practically applicable.

These are just some of the voices that have brought this fourth edition to life:



## A timeless message for a new world of work

*Leadership and Self-Deception* continues to be a powerful tool for personal and professional growth. The fourth edition builds upon the book's legacy by offering fresh insights, practical guidance, and a broader perspective on the

challenges and opportunities facing leaders today.

Whether you're a seasoned leader or just starting your journey, this updated edition can help you unlock your full potential.

**Learn more and order your copy of *Leadership and Self-Deception, Fourth Edition* [here](#).**